



BNI GAME SCORECARD

Scorecard & Points Template:

TEAM _____ DATE _____ WEEK# _____ OF _____

MEMBER NAME	ON TIME ARRIVAL	VISITOR FOR OPEN CATEGORY	NEW REFERRAL	REFERRAL BECOMES SALE	ONE-TO-ONE	ABSENT NO SUB
COLUMN TOTALS						

THIS WEEK'S TEAM TOTAL	
ADD LAST WEEK'S TEAM TOTAL	
TEAM TOTAL TO DATE	

- POINT SCHEDULE**
- On Time Arrival + points
 - Qualified Visitor for Open Category + points each
 - New Qualified Referral + points each
 - Referral Becomes Confirmed Sale + points
 - One-to-One with Chapter Member + points each
 - Absent with no substitute - points